GNC-ALFA CJSC

Financial Statements for 2019

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Independent Auditors' Report

To the Board of Directors of GNC-ALFA CJSC

Opinion

We have audited the financial statements of GNC-ALFA CJSC (the "Company"), which comprise the statement of financial position as at 31 December 2019, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) together with the ethical requirements that are relevant to our audit of the financial statements in the Republic of Armenia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the International Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement partner on the audit resulting in this independent auditors' report is:

S«Affrienta LLC S

KPMG ARMENIA

Tigran Gasparyan

Managing Partner, Director or

KPMG Armenia LLC 9 June 2020

Statement of Financial Position as at 31 December 2019

| '000 AMD | Note | 2019 | 2018* |
|------------------------------------|--------------|-------------|-------------|
| Assets | | | |
| Property, plant and equipment | 10 | 10,506,278 | 10,564,409 |
| Intangible assets | 11 | 425,853 | 546,435 |
| Right of use asset | 12 | 1,327,511 | - |
| Deferred tax assets | 9 | 311,298 | 448,683 |
| Prepayments for non-current assets | | 179,904 | 18,872 |
| Total non-current assets | | 12,750,844 | 11,578,399 |
| Inventories | | 65,102 | 64,986 |
| Trade and other receivables | 13 | 1,042,325 | 1,071,198 |
| Current tax assets | 10 | - | 19,647 |
| Cash and cash equivalents | 14 | 1,046,316 | 377,977 |
| Total current assets | | 2,153,743 | 1,533,808 |
| Total assets | _ | 14,904,587 | 13,112,207 |
| | | | |
| Equity | | | |
| Share capital | | 1,000,000 | 1,000,000 |
| Accumulated losses | | (7,779,441) | (8,234,744) |
| Total equity | 15 | (6,779,441) | (7,234,744) |
| Liabilities | | | |
| Contract liabilities | 17 | 1,299,829 | 1,372,149 |
| Lease liability | 12 | 1,167,481 | - |
| Total non-current liabilities | _ | 2,467,310 | 1,372,149 |
| Contract liabilities | 17 | 94,642 | 134,563 |
| Loans and borrowings | 18 | 17,991,087 | 18,143,203 |
| Lease liability | 12 | 229,063 | - |
| Current tax liability | | 132,393 | _ |
| Trade and other payables | 19 | 769,533 | 697,036 |
| Total current liabilities | | 19,216,718 | 18,974,802 |
| Total liabilities | | 21,684,028 | 20,346,951 |
| Total equity and liabilities | _ | 14,904,587 | 13,112,207 |
| | - | | |

^{*} The Company has initially applied IFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying IFRS 16 is recognised in accumulated losses at the date of initial application. See Note 5.

Statement of Profit or Loss and Other Comprehensive Income for 2019

| 000 AMD | Note | 2019 | 2018* |
|--|--------|-------------|-------------|
| Revenue | 6 | 6,841,099 | 6,716,856 |
| Other operating income | | 85,247 | 88,460 |
| Purchased internet traffic | | (447,591) | (589,216) |
| Network infrastructure costs | | (753,053) | (969,556) |
| Interconnection charges | | (30,045) | (36,982) |
| Cost of goods sold and services provided | | (42,192) | (9,476) |
| Wages and other employee benefits | | (939,568) | (909,919) |
| Depreciation and amortization | | (1,912,954) | (1,827,424) |
| Repairs and maintenance | | (238,413) | (254,102) |
| Other operating expenses | 7 | (1,036,742) | (1,094,465) |
| Impairment losses on trade receivables | 20 (b) | (51,589) | (75,198) |
| Results from operating activities | | 1,474,199 | 1,038,978 |
| Finance income | 8 | 25,677 | 16,117 |
| Net foreign exchange gain/(loss) | 8 | 526,644 | (153,742) |
| Finance costs | 8 | (1,281,792) | (1,160,760) |
| Net finance costs | | (729,471) | (1,298,385) |
| Profit/(loss) before income tax | | 744,728 | (259,407) |
| Income tax expense | 9 | (289,425) | (341,385) |
| Profit/(loss) for the year | | 455,303 | (600,792) |
| | 200 | | |

^{*} The Company has initially applied IFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying IFRS 16 is recognised in accumulated losses at the date of initial application. See Note 5.

These financial statements were approved by management on 9 June 2020 and were signed on its behalf by:

Hayk Faramazyan

General Director

Hayk Aslanyan Finance Director

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Statement of Changes in Equity for 2019

| '000 AMD | Share capital | Accumulated losses | Total |
|---|------------------|--------------------|-------------|
| Balance at 1 January 2018 | 1,000,000 | (7,633,952) | (6,633,952) |
| Total comprehensive loss | | | |
| Loss for the year | - | (600,792) | (600,792) |
| Total comprehensive loss for the year | - | (600,792) | (600,792) |
| Balance at 31 December 2018 | 1,000,000 | (8,234,744) | (7,234,744) |
| Balance at 1 January 2019 * | 1,000,000 | (8,234,744) | (7,234,744) |
| Total comprehensive income | | | |
| Profit for the year | - | 455,303 | 455,303 |
| Total comprehensive income for the year | - | 455,303 | 455,303 |
| Balance at 31 December 2019 | 1,000,000 | (7,779,441) | (6,779,441) |

^{*} The Company has initially applied IFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying IFRS 16 is recognised in accumulated losses at the date of initial application. See Note 5.

Statement of Cash Flows for 2019

| '000 AMD | Note | 2019 | 2018 * |
|--|----------|-------------|-------------|
| Cash flow from operating activities | | | |
| Cash receipts from customers | | 7,606,514 | 7,287,635 |
| Cash paid to suppliers and employees | | (3,262,740) | (3,784,089) |
| Payments for taxes other than on income | | (1,052,813) | (1,251,514) |
| Cash generated from operating activities | | 3,290,961 | 2,252,032 |
| Interest paid | 18, 12 | (725,620) | (247,240) |
| Net cash flows from operating activities | _ | 2,565,341 | 2,004,792 |
| Cash flows from investing activities | | | |
| Interest received | | 25,677 | 16,117 |
| Borrowings given | | (2,400) | (7,298) |
| Repayment of borrowings given | | - | 4,815 |
| Proceeds from sale of property, plant and equipment | | 4,805 | 1,912 |
| Acquisition of property, plant and equipment | | (1,715,474) | (1,761,760) |
| Acquisition of intangible assets | | (26,888) | (52,902) |
| Net cash flows used in investing activities | <u> </u> | (1,714,280) | (1,799,116) |
| Cash flows from financing activities | | | |
| Proceeds from borrowings | 18 | 9,066,303 | 7,539,044 |
| Repayment of borrowings | 18 | (9,066,522) | (7,538,726) |
| Lease liability payments | 12 | (182,834) | - |
| Net cash flows (used in)/from financing | | | |
| activities | | (183,053) | 318 |
| Net increase in cash and cash equivalents | | 668,008 | 205,994 |
| Effect of exchange rate fluctuations on cash and cash equivalents | | 331 | (5,890) |
| Cash and cash equivalents as of 1 January | | 377,977 | 177,873 |
| Cash and cash equivalents as of 1 January Cash and cash equivalents as of 31 December | 14 | 1,046,316 | 377,977 |
| Cash and cash equivalents as of 51 December | | 1,0-10,510 | 311,211 |

^{*} The Company has initially applied IFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying IFRS 16 is recognised in accumulated losses at the date of initial application. See Note 5.

The Company has classified:

- cash payments for the principal portion of lease payments as financing activities;
- cash payments for the interest portion as operating activities consistent with the presentation of interest payments chosen by the Company; and
- short-term lease payments and payments for leases of low-value assets as operating activities included in cash paid to suppliers and employees line item.

The Company has not restated the comparative information.